

About Consignments

In recent years we have seen a rise in interest in American Indian artifacts. Sales have remained steady, even in our sometimes-wavering economy, and the pursuit for Indian items by the interested public and private collectors has increased. Sales of Indian items in almost all categories are currently very strong. If you are considering selling your Indian items, now is the time!

Our auctions are a proven way to put the buyers and the sellers together. Our printed catalogs are not only beautiful and informative, but are continually used as reference guides throughout the world. We enjoy a sterling business reputation and have a proven track record of great American Indian auctions. *And we sell over 10,000 Indian items each year!*

Our buyers come from all over the world, and with the addition of Live Internet bidding to our business, we are constantly making our auction material more accessible to our buyers as well as the general public. We encourage absentee bidding and our affiliation with *Artifact* (and previously Ebay) have given us great global exposure. We have the proven ways to get your items into our customers' hands.

Seller's Guide

GETTING STARTED

Send photos along with any pertinent information on the piece(s) to:

E-mail: steve@allardauctions.com

or

Mail: Allard Auctions, Inc.
P.O. Box 1030
St. Ignatius, MT 59865

Steve Allard will respond with a pre-auction estimate and possible auction placement. When you're ready, send your piece(s), fully insured, to us at :

Allard Auctions, Inc.
Attn: Consignments
419 Flathead St.
St. Ignatius, MT 59865

We will check in your consignment, tagging each piece with a unique identifier. You will receive a Consignment Control form shortly thereafter for your records.

NOW ACCEPTING CONSIGNMENTS FOR THE FOLLOWING AUCTIONS:

All "West Coast" auctions (all year)
- anytime

"Best of Santa Fe" (Aug. '09)
- by 5/31/09

"Big Fall Phoenix Auction" (Nov. '09)
- by 8/31/09

"Big Spring Phoenix Auction" (Mar. '10)
- by 12/31/09

OUR RESPONSIBILITIES

- To provide insurance on your items from the time they reach us until they are purchased.
- To place the piece(s) in the most effective auction for the market.
- To provide advertising, photography, descriptions, or any other means of promotion as we see fit.
- Within 30 days of the item being sold, we will send you your proceeds, less our commission and any other associated fees (see below), along with a Payout Sheet describing the payout amount.

COMMISSIONS & FEES (per item sold)

Commission

Over \$2000	-	15%
\$1001 - \$2000	-	18%
\$501 - \$1000	-	22%
\$101 - \$500	-	25%
\$1 to \$100	-	35%

Catalog photo fees

\$0 to \$100	-	\$5
\$101 to \$500	-	\$10
\$501 & over	-	\$20

Buyback fee of 5% on item(s) accepted with reserve.

Additional merchandise costs (displays, frames, repairs, etc.)